

# **Uzbekistan-Denmark Digital Export Delegation:**

Opportunities in Energy, Renewables, Water, Waste, Clean-tech and Related Sectors

December 10 - 10:30 - 12:00 CET (14:30 to 16:00 UST)

## Concept

Following the implementation of major social and economic reforms in favour of international trade and investment, Uzbekistan has transformed into an attractive, stable yet unexplored country with significant market growth opportunities for Danish companies. This event, hosted by the Confederation of Danish Industry (Dansk Industri), is the first such "digital export delegation" organized between the two countries and provided an opportunity for Denmark's world-leading water management and renewable energy technology providers to familiarise themselves with opportunities presented in the Uzbek market.

## Meeting Agenda

#### 10:00 - 10:30 - Technical Test

Please join video conference 30 minutes before the start of the webinar to test visual and audio connection.

#### 10:30 - 10:40 - Welcoming Comments

#### Jens Host-Nielsen

Director, Global Market Development Confederation of Danish Industry

## 10:40 - 11:50 - Presentation on Economic Reforms in Uzbekistan

#### **Laziz Kudratov**

First Deputy Minister

Ministry of Investments and Foreign Trade of the Republic of Uzbekistan

#### 10:50 – 11:00 - Presentation on Developments in the Renewable Energy Sector

### Sherzod Khodjaev

Deputy Minister

Minsitry of Energy of the Republic of Uzbekistan

#### 11:00 – 11:10 – Discussion on Uzbek Enterprises and International Cooperation

### Farizshokh Usmanov

Deputy Chairman

Chamber of Commerce and Industry of the Republic of Uzbekistan

#### Oybek Shaykhov

Chairman

Europe-Uzbekistan Association for Economic Cooperation



### 11:10 - 11:30 - Case Study: SUEZ Water Modernization Project

#### **Alain Carbonel**

COO

SUEZ Central Asia

#### Gabriel Miguez

Business Development SUEZ International

## Per Kroyer Kristensen

CEO

SUEZ Denmark

## 11:30 - 11:40 - Next Steps for Danish Market Entry

### Jørn Fredsgaard Sørensen

Director, Country, Bank, and Sector Risk EKF

## 11:40 - 12:00 - Moderated Discussion

## Esfandyar Batmanghelidi

Founder

**Eurasian Investor** 

## Participating Danish Companies as of November 24:



Dansk Industri

## **Confederation of Danish Industry (Delegation Host)**

The Confederation of Danish Industry (DI) is a private business and employers' organization representing approximately 18,000 companies in Denmark.

## **EKF (Danish Export Credit Agency)**



EKF was established in 1922 as just the third export credit agency in the world. Over the years, EKF has acquired unique insights into the challenges facing Danish companies when they do business and make investments in different parts of the world. We advise companies daily on the risks in a large number of countries, industries and sectors worldwide. EKF is owned by the Danish state but is operated as a modern financial institution on commercial terms.













#### Alumichem

Alumichem is a leading water treatment manufacturer developing and producing high performance functional aluminates, poly aluminum chlorides and calcium magnesium acetate for the global market. Product range covers applications within wastewater treatment systems for municipalities and industries, concrete, pulp & paper sectors, winter maintenance and dust suppression solutions.

#### **AVK**

AVK is a global market leader and manufacturer of valves and hydrants. AVK valves are part of vital infrastructure systems that include potable water distribution, wastewater treatment, distribution of natural gas to be used for heating and electricity and sprinkle systems used for fire protection. AVK hydrants are used for outdoor fire protection systems in industrial areas and around large buildings and by firefighters to extinguish fires in our communities.

## Grundfos

Grundfos is one of the largest pump manufacturers in the world. With a global presence, Grundfos is a full range supplier within pumps for heating, air conditioning, irrigation, industry, groundwater, boosting and water treatment. With 83 companies, Grundfos are directly accessible in 56 countries, in addition to, through its extensive global network of partners, distributors and sub dealers.

## **ICT Logistics**

ICT Logistics provide transport solutions by road, sea, rail and air connecting East and West, as well as Northern Africa and the Middle East. With offices in Denmark, Great Britain, Germany, Lithuania, Latvia, Romania, Russia and Ukraine, ICT Logistics specializes in transports between East and West, offering a wide range of transports from single cartons to factory relocations.

## Kamstrup

Kamstrup is a world leading manufacturer of system solutions for smart energy and water metering. Providing cutting edge technological advancement of intelligent electricity, water, heat and cooling solutions. With more than 70 years of experience and a presence in more than 20 countries around the world, Kamstrup enables customers to make more certain, smarter business decisions and inspire the communities they serve by providing them with intelligent tools and data.







#### Ramboll

Ramboll is a leading engineering, design and consultancy that employs more than 16,500 experts globally with a strong representation in the Nordics, UK, North America, Continental Europe, Middle East and Asia-Pacific. With 300 offices in 35 countries, Ramboll combines local experience with a global knowledgebase striving to achieve inspiring and impactful solutions for clients and society at large. Ramboll works across: Buildings, Transport, Planning & Urban Design, Water, Environment & Health, Energy and Management Consulting.

#### **Transform Rootzone**

Transform is a specialized bio engineering company with 35 years of experience, having completed over 1000 projects worldwide in more than 30 countries. Areas of work include designing, supervising, constructing and operating sustainable and environment friendly systems based on natural processing, resulting in lower costs, no energy and no chemicals needed, in the areas of wastewater, sewage, sludge, air, garbage, solid waste, and natural cooling/heating.